



-
- Hospital
 - 1.000 employees
 - 550 workstations
 - 125 servers
 - 80 applications
-

The IJsseland hospital dares to make choices... and makes the most logical choice with Scense

The Dutch IJsseland Hospital is located in Capelle aan de IJssel and offers a wide range of high quality care and emergency services to the local community. Over 800 out of the 1000 employees at the IJsseland Hospital regularly use computers and applications. To enable this, the IT department has made over 550 workstations available. To ensure a high level of care, the employees are not only using desktop systems; a variety of desktop systems, laptops and tablet PC's have been made available.

The challenges

In August 2005 the IT department from the IJsseland Hospital decided to start the search for solutions to enable central management of all desktops, laptops and tablet PC's and the applications running on these systems. This would allow for serious cost reductions in terms of time and efficiency. In addition, the implementation of a central desktop- and application management solution would enable the IT department to offer a robust, stable environment without failures or disruptions to their end-users.

Requirements

The first step was the development of a list of requirements. Requirements like a rapid application deployment and a reasonable investment (quick return on investment). Menno van den Heuvel, head of ICT Management: "After building the initial list with requirements, we executed a thorough market orientation. The goal of this market orientation was to be able to build a long list of solutions potentially suitable for implementation at the IJsseland Hospital. The long list was indeed long at the beginning! Most vendors of desktop- and application management where on this list, including Microsoft with SMS 2003, Soft Grid from Softricity, ZENWorks from Novell and VAI. One of our partners introduced us to Scense."

Scense

After 6 months of preparations, evaluations and testing the decision was made. The IJsseland Hospital selects the Scense central desktop and application management solution. Menno van den Heuvel: "Deciding to start working with Scense was the most logical choice. The solutions from Scense have been developed upon the foundation that Desktop (and Notebook) Management Solutions should be 100% user based, allowing employees to effectively use their electronic workspace, where and when they need this (on-demand)."

Implementation within 3 months

The team started in September 2005 with the implementation of Scense, in December 2005 the new environment was tested and completely in production. Menno van den Heuvel: "Implementing Scense is easy".

"Instead of spending 70% of our time maintaining the workstations we wanted to implement a solution allowing us to spend these hours on further development of our IT infrastructure and being able to educate, train and develop our end-users."



About IJsselland Hospital

The Dutch IJsselland Hospital is located in Capelle aan de IJssel and offers a wide range of high quality care and emergency services to the local community. The hospital counts over 1000 employees of which 85 medical specialists. With 390 beds, annually nearly 14.500 inpatient visits, 10.500 day centre treatments and almost 180.000 outpatient visits the hospital can be classified as a middle sized community hospital. The IJsselland Hospital has a strong history of education and acts as teaching hospital for a range of medical specialties. Because of this background the hospital puts great emphasis on innovations and new developments, such as the deregulations of healthcare in the Netherlands.



Menno van den Heuvel: "Deciding to start working with Scense was the

most logical choice. The solutions from Scense have been developed upon the foundation that Desktop Management Solutions should be 100% user based."

The business case

If we ask Menno van den Heuvel about the Return on Investments, he is very clear. "There are many advantages to deploying Scense. Our goal, providing a central infrastructure to manage and maintain our desktops, laptops and tablet PC's, has been achieved. Today, we offer a stable, robust environment without disruptions or failures. Since we have Scense in production, the number of application conflicts has been reduced to 0. Our doctors are able to use up-to-date Tablet PC's for their patient rounds, laptop users can use the applications at home without being logged on to the internet or the network as their settings will remain stored in the cache memory."

"Installing and reinstalling applications is the easiest thing to do; in the past this could take up to 1.5 hour, now it is sorted in 7 minutes. To summarize, the IT department no longer works reactively, we are proactively working on further improving our IT infrastructure."

The future

When asked about the future with Scense: "Scense is a young and very dynamic organization. They have a strong focus and are continuously developing and improving their product with a very innovative approach and clear vision. It's easy to talk to them about our own ideas and plans; they truly listen to our thoughts and provide us with the possibilities to discuss our future requirements."

"I can recommend everybody to start evaluating Scense if they are looking at solutions for desktop and application management!"

More information about Scense: info@scense.com

Scense B.V.
Handelsplein 125
3071 PR Rotterdam
The Netherlands

Tel. +31 (0)10 4090999
Fax. +31 (0)10 4090990

www.scense.com